



ROOFING SOLUTIONS USING NATIONAL PURCHASING COOPERATIVE

Duro-Last[®] is an awarded vendor for roofing (JOC) services with The Interlocal Purchasing System (TIPS-USA). Through this contract, Duro-Last, has partnered with Vanguard Organization Inc, a LOCAL roofing company, which is also A Presidential Award Winning and an active Duro-Last Quality Assurance Platinum Contractor with 50 years of experience servicing commercial institutions and facilities. Together will deliver comprehensive roofing and roof asset management solutions designed to reduce your cost of procuring installed roofing systems and services.

Benefits to Cooperative Buyers

- ✓ Access to competitively bid contract with local, best-in-class, contractor
- ✓ Savings of time and money, satisfying agency bid requirements
- ✓ Buying power of a national contract
- ✓ Compliance review of all proposals by lead government agency
- ✓ Streamlined procurement process resulting in fast and timely delivery of projects
- ✓ No membership fees

Eligible Entities

- ✓ Public and Private Schools (K-12)
- ✓ Higher Education
- ✓ Cities, Counties, and Other Government Entities
- ✓ Non-profit Organizations

Utilizing the TIPS cooperative contract, rely on an expedited contract procurement process and Duro-Last's streamlined roofing project management capabilities - allowing you to concentrate on your daily responsibilities of ensuring a safe, dry and comfortable environment for your students, staff and visitors.

TIPS-USA is a national purchasing cooperative that leverages the purchasing power of governmental entities in all 50 states. It is available for use by more than 90,000 public and private schools, colleges, universities, cities, counties, and non-profit agencies. Through a single lead agency commissioned by the Texas State Legislature, Region 8 Education Service Center (ESC), TIPS bids and awards contracts to vendors in accordance with procedures mandated by state procurement laws and regulations.

About Duro-Last

Known as the "World's Best Roof®", Duro-Last, Inc. is the world's largest manufacturer of custom-fabricated, thermoplastic single-ply roofing systems. Factory controlled custom-fabrication can eliminate up to 85% of field seams, resulting in lower on-site labor costs and easier installation. Ideal for any flat or low-sloped application, Duro-Last's roofing systems are sustainable and extremely durable.

Since 1978, over two billion square feet of Duro-Last membrane has been installed throughout North America - and through our best-in-class warranties, Quality Assurance department, custom-fabricated commercial roofing systems approach, and commitment to provide problem-solving products, we work hard to stand by every square foot.

About Vanguard

A family-run company established in 1972, specializing in institutional, governmental, commercial, and industrial roofing. Now servicing clients in 7 states in the Northeast.

"VANGUARD has consistently gone above and beyond for their customers with high-quality work, professionalism, and integrity"; We are proud that Duro-Last chose us as their partner.

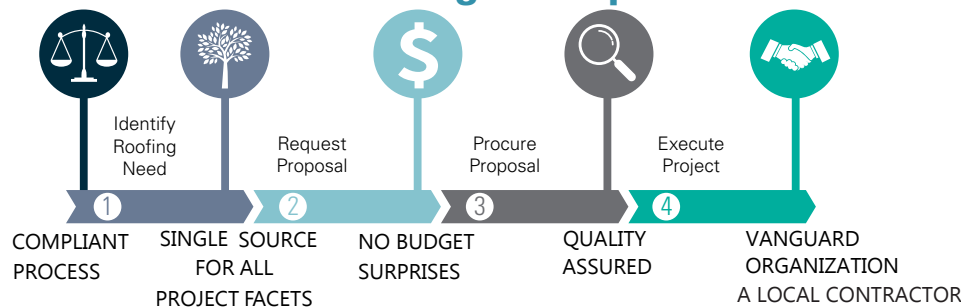
We both are excited to bring this amazing opportunity to you.

The Cooperative Purchasing ADVANTAGE

Efficient Solutions

Because Duro-Last holds the contract with TIPS, Vanguard works directly with Duro-Last to develop and submit comprehensive proposals for consideration. Public agencies save significant time and money by accessing a contract that has been awarded by a lead government agency. The ability to purchase direct off of a contract saves many of the costs associated with the traditional bid process.

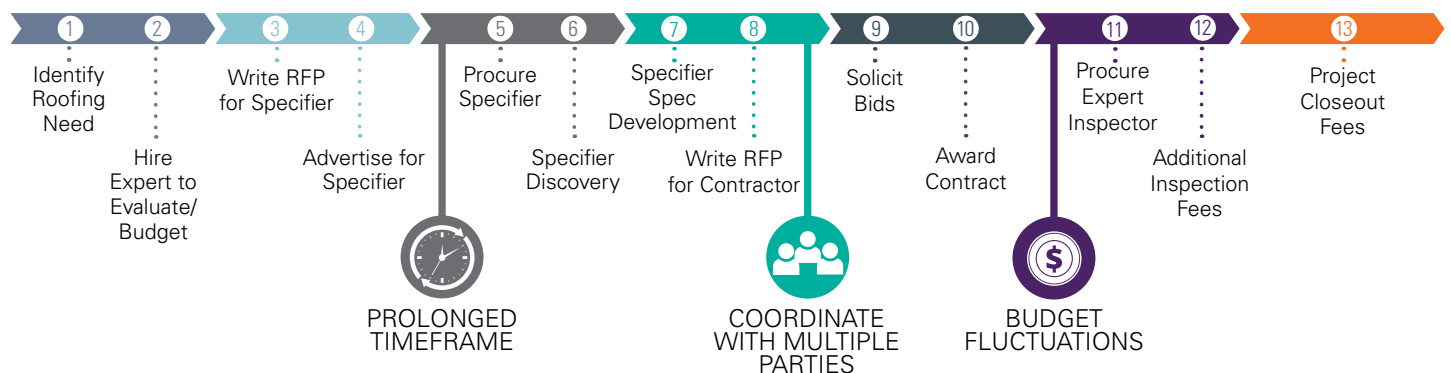
Construction Process Using a Cooperative Contract



FAST, SIMPLE, FOUR-STEP PROCESS

Traditional Construction Process

LENGTHY MULTI-STEP PROCESS



For more information give us a call or visit our website today.

800-222-1272 | vanguardroofing.com